

APPENDIX C: WIN AS MUCH AS YOU CAN EXERCISE

"WIN AS MUCH AS YOU CAN" EXERCISE

Round	Time Allowed	Confer With	Choice	\$ Won	\$ Lost	Bonus	\$ Balance
1	3 min	partners				N/A	
2	1 min	partners				N/A	
3	1 min	partners				N/A	
4	1 min	partners				N/A	
5	3 min	group				3x's	
6	1 min	partners				N/A	
7	1 min	partners				N/A	
8	3 min	group				5x's	
9	1 min	partners				N/A	
10	3 min	group				10x's	

RULES:

- You and your partners will choose either an "X" or "Y" for each of ten successive rounds. The payoff for each team during each round is dependent upon your choice and the pattern of choices made in your group. The five possible combinations are as follows:

a.	0 Xs: Not applicable	4 Ys: Win \$1.00 each.
b.	4 Xs: Lose \$1.00 each.	0 Ys: Not applicable.
c.	3 Xs: Win \$1.00 each.	1 Ys: Lose \$3.00 each.
d.	2 Xs: Win \$2.00 each.	2 Ys: Lose \$2.00 each.
e.	1 Xs: Win \$3.00 each.	3 Ys: Lose \$3.00 each.
- You are NOT allowed to confer with other teams in your group unless you are given specific permission to do so during the group conference times. THE PROHIBITION APPLIES TO NON-VERBAL AS WELL AS VERBAL COMMUNICATIONS.
- Each team must agree upon a single choice for each round. You are to ENSURE THAT THE OTHER TEAMS DO NOT KNOW YOUR TEAM'S CHOICE UNTIL YOU ARE INSTRUCTED TO REVEAL IT. Be discreet and take precautions to prevent other team from discovering the selection made by your team.
- Do not disclose your team's previous selection during the group conferences (rounds 5,8, and 10).